

# **SALES & CUSTOMER SERVICE AGENT REQUIRED**

We are looking for an experienced Telesales Agents to join our team. The successful candidate will join our very active Sales team. If you are interested in providing a professional and focused phone service, working to specific sales targets and goals and the ability to earn uncapped commission, maintaining relationships with new and existing customers, handling customer queries as well as other various tasks then this is the job for you!

#### Locations

We offer a hybrid model of work – on completion of training we are open to telesales agents working from home on a full-time basis or splitting time between our office based in Carrigaline, Cork and home.

#### The Role:

- Providing a professional and focused phone service
- Working to specific sales targets and goals
- Maintaining relationships with new and existing customers
- Handling customer queries
- Working in a busy retail environment

## **Personal Attributes:**

- Sales focused
- Enjoys a challenge and is driven by targets
- Very strong attention to detail
- Excellent at solving problems and providing superior customer support
- An enthusiastic team player who learns fast
- A very capable "all-rounder"
- Self-starter
- Ability to adapt to new tasks and be flexible in their working approach

## Desired but not essential skills and experience:

- Sales and customer service experience
- Proven track record of achieving sales targets
- Strong written and verbal communication skills

## Salary / benefits / working hours etc for the right candidate:

- Salary depending on experience Starting Guide Salary €25k+
- Generous incentive scheme
- 20 days annual leave
- 6-month probationary period
- Dynamic and exciting industry and work environment